

## Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 USIA-06 CU-02 /022 W

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R 020810Z AUG 75

FM AMEMBASSY DAKAR

TO SECSTATE WASHDC 1801

USDOC WASHDC

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E.O. 11652: N/A

TAGS: BTIO, BEXP, ECRE, SG

SUBJECT: AMERICAN COMPANIES AND DAYAR PROJECT

REF: A) STATE 158621; B) STATE 181398

COMMERCE PASS NOAA

1. FOLLOWING INFORMATION SUBMITTED TO PROVIDE DEPARTMENTS WITH STATUS REPORT ON CURRENT EFFORTS OF AMERICAN FIRMS TO PARTICIPATE IN VARIOUS STAGES \$300 MILLION CAYAR REFINERY-PORT-FERTILIZER-PHOSPHATE PROJECT. AS WASHINGTON AWARE, AMERICAN FIRMS HAVE DONE THEIR HOMEWORK AND ARE IN A GOOD POSITION TO NAIL DOWN CONTRACTS.

2. MASTER PLAN AND PORT: SOROS-GANNET FLEMMING-ORGATEC HAS CONTRACT FOR ENGINEERING STUDY ON PORT, DUE BY NOV 15, WITH AN UNDERSTANDING THAT THEY WILL SUPERVISE CONSTRUCTION PHASE. THEY ARE ALSO DOING MASTER PLAN FOR ENTIRE COMPLEX. BEFORE DEPARTING DAKAR, SOROS TEAM MADE THOROUGH SEARCH FOR INFORMATION AVAILABLE LOCALLY ON WIND AND WAVE DATA, ONSHORE SHALLOW BORINGS, AND LITTORAL DRIFT IN AREA AROUND CAYAR. THEY WILL APPROACH NOAA/GATE OFFICE FOR WHATEVER INFORMATION AVAILABLE THERE. DIARAF DIOUF, DIRECTOR GENERAL OF SENEGALESE-IRANIAN COMPANY (IRASENCO) CARRYING OUT CAYAR PROJECT, ASKED AMBASSADOR FOR ASSISTANCE IN OBTAINING THIS SAME DATA. EMBASSY HOPES THEREFORE NOAA/GATE CAN BE AS FORTHCOMING AS POSSIBLE SINCE PROVISION OF INFORMATION WILL ADVANCE CAUSE OF AMERICAN PARTICIPATION IN CAYAR.

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3. DIOUF HAS BEEN PROPOSED USIA/WASHINGTON AS 1975/76 IV

GRANTEE.

4. PER REFTTEL B, WE WILL FOLLOW UP PARSONS-JURDEN/JACOBS PROPOSAL WHEN INFORMATION RECEIVED.

5. N-REN SEEMS TO BE MARKING TIME WITH RESPECT TO FERTILIZER PLANT PROJECTED AS PART OF CAYAR PROJECT. NEW COST ESTIMATES BEING NEGOTIATED WITH GOS DUE TO SHIFT TO CAYAR SITE.

6. PROCON AND BECHTEL HAVE BEEN ASKED TO BID ON ENGINEERING OF CAYAR REFINERY STUDY. COMPETITION ARE TECHNIQUEPETROL, SNAP-PROJETI, LOPPERS, AND NAMEX-MAN. CONTRACT WILL BE AWARDED END OF OCTOBER.

7. COMMENT: CAYAR PROJECT IS ONE PROJECT IN SENEGAL THAT IS MOVING VERY FAST, BECAUSE OF ASSURED FINANCING AND HIGH LEVEL BACKING. DIOUF IS ONE OF SENEGAL'S MORE AGGRESSIVE MANAGERS. WE WILL CONTINUE TO FOLLOW DEVELOPMENTS AND DO WHAT WE CAN TO ASSIST AMERICAN FIRMS.  
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